**Fiscal Year 2023 Homeownership Initiative Notice of Funding Opportunity (NOFO) Webinar-20240313\_100258-Meeting Recording**

March 13, 2024, 4:03PM

1h 16m 23s

 **Yanetta, Benjamin T** 0:04  
Alright everyone, I think we're ready to begin.

 **Simone Griffin Taylor** joined the meeting

 **Yanetta, Benjamin T** 0:06  
I am Ben Yanetta and with the Office housing counseling and I am just going to be going over a few of the logistics for the webinar before we begin the real presentation.

 **Noelle Melton, NeighborWorks** joined the meeting

 **Yanetta, Benjamin T** 0:17  
If we can go to the next slide.

 **Dianna Bowser** joined the meeting

 **Yanetta, Benjamin T** 0:20  
The audio is being recorded.  
The playback number for the audio as long as well as the transcript and the slides will be placed on the HUD Exchange Webinar Archive and it usually takes US 7 to 10 days.

 **Jill McReynolds - HANDS of Central FL (Guest)** joined the meeting

 **Luis Ortiz** joined the meeting

 **Yanetta, Benjamin T** 0:33  
You'll also see that I emailed all registered participants earlier this morning with a copy of the slides and in the chat of this webinar.

 **Shawn Walsh** joined the meeting

 **Ana Mejia** joined the meeting

 **Yanetta, Benjamin T** 0:44  
Excuse me for that.

 **Jennifer Withers Celik** joined the meeting

 **Yanetta, Benjamin T** 0:47  
Everybody can also download the slides directly from the webinar.

 **Rikki Jo** joined the meeting

 **Yanetta, Benjamin T** 0:56  
And in this webinar, the way to ask questions is to just type them into the chat and we'll be monitoring them throughout the presentation.

 **Danielle Drew** joined the meeting

 **Yanetta, Benjamin T** 1:05  
We may give you a text response directly through the webinar, or we might get back to you at a later time.

 **Melissa Noah** joined the meeting

 **Sanchez, Evelyn** joined the meeting

 **Patricia Carter** joined the meeting

 **4b8029c9-8c1d-437a-8410-1225515b72da** joined the meeting

 **Audrelle Brown** joined the meeting

 **Yanetta, Benjamin T** 1:10  
The questions are, however.

 **Denise Bush** joined the meeting

 **Yanetta, Benjamin T** 1:13  
Uh, anonymous.

 **Anthony Booker** joined the meeting

 **Yanetta, Benjamin T** 1:15  
So if you have a specific question, the best way to get an answer on your period is to email housing.counseling@hud.gov.

 **Carr, Terry M** 1:20  
So.

 **Yanetta, Benjamin T** 1:25  
And if you type what the subject matter is, it'll get routed straight to an expert, so you get a response where really quick on getting responses back when they go in through housing.

 **Darlene Henderson** joined the meeting

 **Yanetta, Benjamin T** 1:33  
Dot counseling at hub.gov, so that is a great resource for you to use.

 **Kim V Ruiz** joined the meeting

 **Angela Juaristic** joined the meeting

 **Yanetta, Benjamin T** 1:39  
And once it is posted on the HUD exchange, you can also review it and get credit for taking this training by selecting it and you just have to sign up for with HUD, the HUD, exchange and create a username and everything.

 **Mary Deiter** joined the meeting

 **Chad Adams** joined the meeting

 **Cathy Poindexter** joined the meeting

 **Yanetta, Benjamin T** 1:55  
It takes 30 seconds.  
It's very quick and it also keeps track of all the courses that you have taken through the Hut exchange.  
All the HUD provided training that you can use for.  
Uh. Which?  
Keeping track of of what you have attended.

 **Rosie Kiernan** joined the meeting

 **Yanetta, Benjamin T** 2:13  
And at this point, that's all I need to go over with the webinars, logistics.  
So I'd like to introduce, as Terry Kart the floor is yours.

 **Carr, Terry M** 2:21  
Thank you.  
Ven so I just want to say welcome to everybody.  
I see more than 100 people, nearly 200 people in the audience, and so we are super excited that you're joining us for this homeownership.  
No.  
For training, next slide please.

 **Dave Cade** joined the meeting

 **Carr, Terry M** 2:36  
And so I just want to talk a little bit about about the slide you guys are aware that we published this on March 5th, which was just last week.

 **Donna Hurley** joined the meeting

 **Carr, Terry M** 2:44  
There's a 30 day application period and so your applications are due on April 4th, 2024 at 115959 Eastern Time.

 **Farren, Michelle** joined the meeting

 **Carr, Terry M** 2:54  
So please don't be late and we did a preview of this early in the year.

 **Diana Hanna** joined the meeting

 **Rosalyn Epstein** joined the meeting

 **Kim Snetzinger** joined the meeting

 **Carr, Terry M** 2:59  
So you may already know we're making ten million, $10 million available for funding and the performance period is 18 months from October 1st to 2023 through March 31st, 2025.

 **Katrina Washington** joined the meeting

 **Donna Hurley** joined the meeting

 **Carr, Terry M** 3:12  
And of course, the most interesting and exciting thing about this award, it's a fixed amount awards.  
So we're going to be paying one price for pre and per post purchase counseling.

 **Valencia Thompson** joined the meeting

 **Linda Davis-Demas** left the meeting

 **Linda Davis-Demas** joined the meeting

 **Carr, Terry M** 3:23  
Under this note phone and this nofo is a new initiative for us.  
It's our attempt to see whether there's some efficiencies in providing a single price.  
It is our expectation that by having a single price, we will begin to establish a market price for pre and post purchase counseling and that will result and encouraging other folks to get in to the, to the market and support housing, counseling.

 **Lashonda Denson** joined the meeting

 **Lucinda Sehy** joined the meeting

 **Bruce Marks** joined the meeting

 **Carr, Terry M** 3:47  
So and I think the other I think just to keep in mind about this is we are obviously focused on diverse communities and making sure you know the communities that have been historically underserved in our housing markets are served.

 **Martina Surma, HPI** joined the meeting

 **Carr, Terry M** 4:00  
And so that is another goal that we have set for this homeownership.

 **gladys spikes** joined the meeting

 **Versaggi, Catherine** joined the meeting

 **Carr, Terry M** 4:04  
The so.

 **Kyung, Jennifer** left the meeting

 **Carr, Terry M** 4:05  
So thank you for joining us.

 **Kyung, Jennifer** joined the meeting

 **Carr, Terry M** 4:06  
Glad to see that there's so many people that are interested and we are looking forward to getting all your applications alright.

 **Susan Malone** left the meeting

 **Melinda Opperman** joined the meeting

 **Noe, Melissa S** 4:18  
Thank you so much, Terry.  
Welcome everyone to the training.  
My name is Melissa Noey.

 **Sandra Taylor** joined the meeting

 **Noe, Melissa S** 4:24  
I'm a housing program specialist in the Office of Housing Counseling, specifically in our policy and grant administration division.  
Today, we're going to have the we're going to have myself, the team lead of this project present along with my colleagues Rebecca Mullally, Afroditi McCarthy and Elizabeth Dunn.

 **Julie Piccolo** joined the meeting

 **Barbara Deering** joined the meeting

 **Susan Malone** joined the meeting

 **Noe, Melissa S** 4:48  
The overview of the agendas on the screen we're going to do an overview of major novel information and then we will talk about how to find and submit the nofo application.  
We will discuss the funding restrictions, which is what Terry was just discussing, the fixed amount of war and information we will talk about the rating factors for the snowfall, our advancing racial equity initiative, preference points that are available for this nofo, and then finally a conclusion where hopefully we'll have a little bit of time to answer some questions and give you some final resources.

 **Ardelia Bailey** joined the meeting

 **Katrina Vizinau** joined the meeting

 **Karen Oldfin** joined the meeting

 **Susan Malone** left the meeting

 **Passion Williams** joined the meeting

 **Noe, Melissa S** 5:24  
So first, just a big FYI, we wanted to put this first.  
We did publish FAQ's for the snowfall.  
They were published the day after the novel was published, so if you are connected to our housing counseling list serve, you should have received a list serve specifically regarding these FAQs.

 **Maranda Brisco** joined the meeting

 **Noe, Melissa S** 5:42  
Uh, please, we we encourage everyone to please not only read the NFL carefully, but also the FAQs.  
There's a lot of information there with responses that we had prepared actually, when the preview came out in July.

 **Richelle Bolton (Guest)** joined the meeting

 **Noe, Melissa S** 5:57  
And so we were able to get a lot of FAQs written up and hopefully they are helpful for you if you have any questions.

 **Chivonne Moorhead** joined the meeting

 **Noe, Melissa S** 6:04  
We also have the link right there on the screen for the FAQ's too.

 **Christine Inton\_NID Housing Counseling Agency** joined the meeting

 **Noe, Melissa S** 6:13  
As Terry mentioned and I just mentioned, we did publish a preview of the snowfall on July 27th of last year.  
Please note that we have an FAQ.

 **William Paige** joined the meeting

 **Noe, Melissa S** 6:22  
It's FAQ number 1.4 in the document that provides a list of changes to this nofo after the preview publication.

 **Susan Malone** joined the meeting

 **Noe, Melissa S** 6:30  
So if you are familiar, if you're familiar with the preview, we really encourage you to look at that I FAQ, because there are some differences from this notebook as to what was published in the preview in July of last year.

 **Jennifer Azevedo** joined the meeting

 **Noe, Melissa S** 6:45  
So the eligibility requirements for this nofo are as follows.  
An applicant must be an intermediary or multi state organization defined by our regulations.

 **Latisha Carlisle (NIID-HCA)** joined the meeting

 **Noe, Melissa S** 6:55  
24 CFR 214.3 approved to participate in the HUD Housing Counseling program prior to the Noble Publication Date.  
The publication date was March 5th of 2024.

 **Jennifer Azevedo** left the meeting

 **Noe, Melissa S** 7:08  
In addition, state housing finance agencies are eligible for the snowfall if they possess statutory authority to provide housing counseling throughout their state and adhere to all of our program requirements listed in the program.  
Requirements, policies there and other governing policies and requirements.

 **Diaz, Ana R** joined the meeting

 **Noe, Melissa S** 7:25  
Additionally, eligible applicants must have experience providing pre purchase counseling and post purchase counseling directly or through its subgrantees or branches through its network.

 **Sharron Reid** joined the meeting

 **Noe, Melissa S** 7:36  
And finally, we will be the ones HUD will be the ones who determine through our records eligibility for for this grant.

 **Carr, Terry M** left the meeting

 **Bonnie Schwartz** joined the meeting

 **Aliyah Primus** joined the meeting

 **Noe, Melissa S** 7:48  
So, because intermediaries, MSO's and state housing finance agencies are our main applicants for eligible applicants for this grant, we have information here regarding network composition requirements.  
So what you should think about when you're thinking through who from your network you would want to participate in this grant.

 **Jennifer Azevedo** joined the meeting

 **Tara** left the meeting

 **Noe, Melissa S** 8:08  
And are, you know, policies around it.  
So first of all you should select the sub grantees and or branches from your network that you believe can help HUD meet at school of bridging the homeownership gap for underserved communities.

 **Cynthia Senter** left the meeting

 **Kim V Ruiz** left the meeting

 **Noe, Melissa S** 8:24  
You will submit your network, your list of network, network, participating agencies that you that you propose to fund with this grant in question.

 **Linda Davis-Demas** joined the meeting

 **SHARON ALLEN** left the meeting

 **Noe, Melissa S** 8:33  
One on the Homeownership initiative chart, we will talk about that chart very soon.

 **Lucinda Sehy** left the meeting

 **Noe, Melissa S** 8:39  
You may provide a separate attachment if you're proposing to fund more than eight network grantees.  
Subgrantees, please include all requested information from question one on that separate attachment and then if you provide counseling services at your main office and you plan to participate directly for this grant as opposed to just strictly in the oversight capacity, you must include yourself yourself.

 **Renata Salas-Ghione** joined the meeting

 **Noe, Melissa S** 9:03  
You must include your office on that chart.  
Additionally, some other things to to remember.

 **Jeanette Abi-Nader** joined the meeting

 **Noe, Melissa S** 9:13  
Grantees can only provide subgrants to housing counseling agencies for this grant that are affiliates of your current network.  
If a sub grantee receives both comprehensive housing counseling and homeownership initiative grant funding, it must come from the same direct grantee.  
So it must come from the same.  
For example, intermediary state housing finance at agency or MSO.

 **d9b9adb4-16d5-40eb-8bc3-695de1cd7c6a** joined the meeting

 **Noe, Melissa S** 9:36  
And finally, HUD will only allow a limited amount of reallocation of funding among the existing sub grantees and branches for this grant.  
Depending on circumstances, however, grantees will need to ensure that the unit cost negotiated with HUD are followed for each sub grantee.

 **Erin Guthery** left the meeting

 **Noe, Melissa S** 9:57  
The funding methodology for this grant is as follows.  
Your application will be scored on a 104 point scale, including preference points as outlined in Section 5A of the NOFO will.

 **Tequila (Guest)** left the meeting

 **Noe, Melissa S** 10:08  
We will talk about the points and the preference points coming up to be eligible for any funding your application must meet the minimum fundable score of 75 points.

 **JEANNE (Guest)** joined the meeting

 **Noe, Melissa S** 10:20  
Grant amounts will be determined by HUD with by the noble score and may be adjusted by additional factors such as anticipated volume of work, network size and proposed budgets, and how hard reserves the right to establish a maximum award amount.

 **Shannon Graff** left the meeting

 **Jeremy Montanti** joined the meeting

 **Alejandra (Guest)** left the meeting

 **Noe, Melissa S** 10:35  
And we may adjust award amounts based on variations from the information presented in the novel application.

 **Tyrone Turner, COO Better Family Life, Inc.** joined the meeting

 **Jose Dorado** joined the meeting

 **Noe, Melissa S** 10:44  
Alright, the next two slides, we're going to discuss the documents that are required to be submitted.  
Based on your type of agency.

 **Tricia Gleaton** left the meeting

 **Noe, Melissa S** 10:53  
So on this slide here, everything on this slide is required to be provided when applying for this snowfall, you will see first that we have 4 listed forms in the grants.gov required form section.

 **Kendall Allcorn** left the meeting

 **Noe, Melissa S** 11:08  
So these are forms that are required by grants that Gov you will be confronted with these forms when you log in and you are submitting your application.

 **Roxana Ubillus** joined the meeting

 **Noe, Melissa S** 11:19  
The first is the application for federal Assistance SF 424.

 **Jessie S. Vasquez Project BRAVO - El Paso** joined the meeting

 **Noe, Melissa S** 11:23  
The second is the applicant, recipient disclosure update report, which is the HUD 2880.  
Additionally, there's the applicant and recipient assurances and certifications form.  
That is the HUD 424 B, and then finally the required certification regarding lobbying form.  
Now we also have a form required from our office from the program office.

 **Anne Sergent** joined the meeting

 **Noe, Melissa S** 11:48  
That's where, right?  
We're collecting all the information required for this form, like for this grant.

 **Susan Malone** left the meeting

 **Noe, Melissa S** 11:52  
Like the rating factors and your composition of your network and things like that.

 **Shawna Nelms** joined the meeting

 **Noe, Melissa S** 11:57  
So that is the homeownership initiative chart, the HUD 91045.  
Additionally, you may submit the following forms if any of these situations pertain to you.  
So first, if you are a, if you are applying as a state housing finance agency, you must submit your statutory authority.

 **Karen Oldfin** left the meeting

 **Lisa Calderon Project BRAVO** joined the meeting

 **Noe, Melissa S** 12:19  
If you provide lobbying activities that pertain to the information specific in the Novo at section 4B, please read that.  
If you do labbing within your organization, you then must also submit the disclosure of lobbying activities form.  
That is the SSLL if you are applying for promise own preference points, you must submit the certification of consistency with promised own goals and implementation.  
That is a hub 50153.  
If you are applying for the minority serving institutions preference points and you are a minority serving institution, you must submit documentation of that status.  
And then finally, if you are applying for the minority serving institutions preference points and you are partnering with an MSI, you must submit two things.  
First, the letter of commitment from the MSI and then additionally documentation of that college or universities MSI status.  
OK.  
So we we quickly talked about the homeownership initiative chart.  
This is a brand new chart specifically for this.  
No phone.  
You must admit that chart with your grant application failure to submit a completed chart will impact your ability to reach the minimum fundable score of 75 points.

 **sallie surface** joined the meeting

 **Noe, Melissa S** 13:35  
That's very important.  
So make sure that you have attached that chart in your application.  
We will walk through how to attach forms in grants Gov and a few minutes.  
Please complete each question on the chart.  
That's very important.  
And then finally, Please note that each narrative field on the chart has character limits listed in the instructions.  
So just make sure you're adhering to those when you are filling out the chart.  
Here is a screenshot of what that first page of the chart looks like.  
This is just the burden statement, but we just wanted to give you a look of it just in case.  
You know you're opening all the documents and you want to know which one it is.  
That's the first page of the chart right there.  
OK.  
We also have a statement of work that is in Appendix B of the No foam.  
This is new to umm to housing counseling related grants, so please just make note of this.

 **Amanda Taylor** left the meeting

 **Gina** joined the meeting

 **Lorri Cox (Guest)** left the meeting

 **Noe, Melissa S** 14:32  
We've got a screenshot of it right here.  
It's just a snippet of it because the statement of work was near the end of the page of the Novo, so I only could get a little bit there, but that is an Appendix B.

 **Alfred** joined the meeting

 **Noe, Melissa S** 14:48  
So the appendix, so we decided we wanted to provide the statement of work, a draft form of it in the nofo in order to appraise all applicants of the tasks, the task requirements for the snowfall.  
So everything in the statement of work will occur.  
The task will occur after you have heard if you have been awarded the grant or not.

 **SSavage** joined the meeting

 **Noe, Melissa S** 15:09  
So this is just to inform you of what tasks and what things to look for and requirements of you.

 **Ramel George** left the meeting

 **Noe, Melissa S** 15:16  
If you are awarded this grant, that is why we're also going calling it a draft, because we will provide the final version of the statement of work in the grantees award packages.

 **Frasier, Joann P** left the meeting

 **Nsonye Anarado** joined the meeting

 **Noe, Melissa S** 15:25  
So if you are awarded, you will receive another one of these with everything that you need to know. That's updated.  
Uh, just for example, we do have information about what you would submit in your grant activity report in this for this snowfall.

 **Victoria Hilliard** left the meeting

 **Thomas Sullivan** joined the meeting

 **Noe, Melissa S** 15:39  
So things like that you can look there to see, you know, in the future if you're deciding if you are going to apply for this grant, what the requirements will be for you.

 **Yanicke Harper - TEMP** joined the meeting

 **Noe, Melissa S** 15:53  
We will be allowing for our debriefings of your application.  
That will be 30 days after the public announcement of the No fault of the awards and for a period of at least 120 days, we will provide a debriefing for requesting applicants.  
If you would like to request a debriefing, I did briefing request must be made in writing or by email, by the authorized organization representative in grants jackov or their successor, whose signature appears on the SF424 submitted with this application.

 **Eugene James** left the meeting

 **Noe, Melissa S** 16:27  
Debriefing requests can be submitted by the AOR to housing.counseling@hud.gov.

 **Dombrowski, Thomas** joined the meeting

 **Tyrone Turner, COO Better Family Life, Inc.** left the meeting

 **Noe, Melissa S** 16:36  
OK, now I'm going to leave you all with my colleague Rebecca Mullally, who will discuss finding and submitting the application, which is in Section 4A through E in the no phone.

 **Ames, Terri** joined the meeting

 **Mullaley, Rebecca E** 16:49  
Thanks, Melissa.  
We can go to the next slide.  
So in this section I'll be giving an overview of how to obtain a unique entity identifier, UEFI number, registering and reviewing your system for award management, or Sam registration, registering for grants.gov, finding the fiscal year 2023 homeownership initiative, no fall on grants.gov, downloading and reviewing the instructions and package and completing and submitting the application.

 **Yanicke Harper - TEMP** left the meeting

 **Mullaley, Rebecca E** 17:21  
So first for obtaining a UI number, a UI is a number issued by the system for award management to identify businesses and other entities that do business with the federal government.  
The UEFI has replaced the Dun and Bradstreet Duns number as the authorized identifier for the federal government, entities that are already registered in Sam should have automatically received their new UEFI, but may also search for their UI at sam.gov and to find or request a UI, please visit Sam Gov.

 **Robert Welton** left the meeting

 **Yanicke Harper - TEMP** joined the meeting

 **Mullaley, Rebecca E** 17:55  
So Sam registration is required to use grants.gov.  
So please before applying for the grant login to sam.gov using your login.gov user account information and verify that you have access to your record and the registration will not expire before the application deadline.

 **dhodge** left the meeting

 **Mullaley, Rebecca E** 18:17  
Please note that registering for the first time can take up to two weeks, and if acquiring an employee identification number, EIN is also necessary.

 **Rikki Jo** left the meeting

 **Mullaley, Rebecca E** 18:27  
Registering can take up to additional five days after the two weeks.  
So sam.gov is has a help desk that is available to applicants, so the Federal service desk or FSD is a free Technical Support service desk for user assistance.

 **Shannon Pyne** left the meeting

 **Brenda G Moore** joined the meeting

 **Yanicke Harper - TEMP** left the meeting

 **Yanicke Harper - TEMP** joined the meeting

 **Mullaley, Rebecca E** 18:48  
You can visit fsd.gov to search frequently, ask questions, chat live with the support agency, submit a web form or call for assistance.  
We we're providing here the phone numbers associated with sam.gov and the call and live chat hours are Monday through Friday, 8:00 AM to 8:00 PM Eastern Time.

 **Dana Hodge II - Mon Valley Initiative** joined the meeting

 **Mullaley, Rebecca E** 19:12  
It is also required to apply for the snowflake to register for grants.gov.  
So in this slide, we're providing the link with information on applicant registration and you can see below this in the screen shot at that link, there's a red button.  
We've circled it in red here where you can click begin grants.gov registration.  
Umm, when you're registering for grants.gov, it's very important to understand the different roles for useraccessandgrant.gov.  
It's also very important to identify who your authorized organization representative is in grants.gov, because only an authorized organization representative can submit your application, and so below here we have a graphic showing what some of the different user roles and their access and grants.gov looks like.

 **Rhonda Mays (she/her)** left the meeting

 **Pamela Stalling** joined the meeting

 **Mullaley, Rebecca E** 20:12  
So in order to find the grant the nofo in grants.gov when you go to grants.gov there's a button that you can Click to search for grants and you can search by opportunity number and so for this nofo the funding opportunity number is FR-6700-N-90.

 **Sarah Helm** left the meeting

 **Sandra Kellar** left the meeting

 **Sarah Helm** joined the meeting

 **Mullaley, Rebecca E** 20:35  
It's also called the fiscal year 2023 homeownership initiative.

 **Elise Hough** left the meeting

 **Mullaley, Rebecca E** 20:42  
So here are just some instructions for how to find once you found the nofo.  
So on the view grant opportunity page, you can click apply to create a workspace with the application and in your workspace in the forms tab you can click download instructions button to download the compressed files.  
So this has the NOFO instructions and attachments.  
Specifically important to note, this is where you would find the HUD 91045 form.  
So for more detailed information can be found in the grants of Gov Online user guide and we're providing a link here below.  
So here is a screenshot of what a workspace may look like when you are applying for this grant.

 **Roxana Ubillus** left the meeting

 **Mullaley, Rebecca E** 21:30  
So if you can see in on the left hand side, it has those tabs, forms view, application attachments et cetera.  
So this is the screenshot of the forms tab and you can see circled in red and also with the red arrow pointing to it.  
That is the button that we just talked about with download instructions.  
So if you click on that, you'll be able to see the nofo.  
You'll be able to see the HUD 91045 form as well as the prompt.  
The form for if you're applying for the promise zone preference points.  
And then this is what the zipped folder should look like when you click that download instructions.  
And like I said, here are the three documents and that will be included in the zipped folder.  
So for grants.gov forms umm some forms can be filled out as web forms or as PDFs and you only need to fill out one version.

 **Dianna Bowser** left the meeting

 **Mullaley, Rebecca E** 22:29  
So to fill out a form in your workspace in the forms tab, you would click download for PDF or click web form for web form if available and agree to lock this form so that no other user can fill it out while you're working on it.  
And once you have completed a form, you would then click upload for PDFs or save for web forms.  
And so here's just another screenshot showing what that looks like you you can see for the this first form listed application for federal assistance, the SF 424.  
It says in progress, locked at the moment and on the right under actions you can see all the all the tabs that you can click.  
So umm for attaching forms as we noted before, the homeownership initiative chart the HUD 91045 and option optional forms such as the HUD 50153 for promise zones as well as state housing finance agency authorities must be attached to the application in your workspace.

 **Jessie S. Vasquez Project BRAVO - El Paso** left the meeting

 **Tasha** left the meeting

 **Sheila Hawthorne** joined the meeting

 **Mullaley, Rebecca E** 23:41  
So in the forms tab, under the include in package column, check the checkbox for attachments and then brackets V 1.2 and we'll have a screenshot of this in the next page and then in the form name Click to edit column you will click on the attachments V1-2.

 **Jeanette Abi-Nader** left the meeting

 **Mullaley, Rebecca E** 24:04  
So here you can see umm circled in red and with the arrow pointed to it you can see the line with attachments V1 dot .2 and you can see next to it you we have clicked the little check box next to it under the include in package column and then once you click that then you'd click on the second circled in red.  
Said tax the attachment, and then we'll have another screen shot next.  
Once you are in the attachments form, click the add attachment box to attach documents and forms, and then you'll click save and close when completed.

 **Tasha** joined the meeting

 **Mullaley, Rebecca E** 24:47  
So here you can see what that looks like in grants.gov.  
So you can see an under attachments in the number one.  
We have gone ahead and we've uploaded the HUD 91045 Homeownership initiative chart and and then after we've done that, you can see we have circled in red the save and close button.

 **JENNIFER VALENTINE** joined the meeting

 **Sheila Hawthorne** left the meeting

 **Mullaley, Rebecca E** 25:17  
So once you have uploaded all the necessary documents, you can check the click the check application button to find any errors that may impact your submission and if there are no errors then you can click complete and notify air you're authorized organization representative when ready to submit only aors can submit the application on behalf of the organization.  
So as a reminder, you know well before the application deadline, we recommend you going into grants Gov and making sure that you have the correct.  
Umm.  
Agency organization authorized organization Representative that has access and will be able to submit when you're ready.

 **Danielle Drew** left the meeting

 **Mullaley, Rebecca E** 26:02  
And so then the AOR will click sign in, submit, and as a reminder, the application must be received by grant stojkov by 11 fifty 9:59 PM Eastern Standard Time on April 4th, 2024, in order to be eligible for consideration.  
Umm.  
So, umm, you know, we're well aware that, you know, things can go wrong at the last minute.  
So that's why we please ask you to submit your application at least two to three days before the deadline and confirm that grants.gov has a valid email address to you.  
You should check your email often and should be receiving a confirmation notice and application tracking number.  
Remember to check your spam folder.  
If you don't see this as well, rejected applications with errors must be corrected before the 24 hour grace period ends or HUD will will not review your application and once validated, your application will be forwarded to HUD for review.

 **Laura Bentley** joined the meeting

 **Anthony Booker** left the meeting

 **Mullaley, Rebecca E** 27:07  
Umm so Please note that grants.gov is a system separate from HUD.

 **Tiffany Kilpatrick** left the meeting

 **Mullaley, Rebecca E** 27:13  
So if you are having problems with grants.gov, please contact to them for assistance.

 **Gladstone Johnson** joined the meeting

 **Mullaley, Rebecca E** 27:19  
So we're we are providing their information here for convenience.  
Thegrants.gov help desk is available 24 hours a day, seven days a week, excluding federal holidays in the United States.  
Their phone number is 1-800-518-4726.  
It's provided here in the slide.  
You can also email support@grants.gov or submit a ticket online to obtain help desks.  
Assistance we're providing a link here and also we'll just note that if you are submitting a ticket online, please be sure to keep any and all correspondence of with the ticket number.

 **Aliyah Primus** left the meeting

 **Mullaley, Rebecca E** 28:03  
And now I'll pass it back to Melissa to talk about funding restrictions in Section 4 of the NOFO.

 **Noe, Melissa S** 28:10  
Thank you so much, Rebecca.  
I am seeing some questions just before we start the section about how to find the HUD.  
What?  
91045 umm, if you.  
The the slides that Rebecca just shared have screenshots showing exactly what to click on to be able to find that form, and then you know, I had shared the slides earlier in the training.  
We can do that again, but if you look back in the chat, you should be able to see the PDF of the slides from 11:49 AM Eastern Time.

 **Tamika Myrick** joined the meeting

 **Noe, Melissa S** 28:45  
So just make sure that you you you use the slides for reference while you are navigating through grand set Gov.  
In case you have questions on how to find how to find things there, we know it's not the easiest system to use, so we hope that the screenshots have helped.  
OK, so to start with the funding restrictions section, I'm going to start with just talking about what a fixed amount award is since this is different, we are using the definition of fixed amount award from 2 CFR 200.1 a fixed amount of work award refers to a type of grant or cooperative agreement under which the Federal Warning Agency or pass through entity provides a specific level of support without regard to actual costs incurred under the federal award.  
This type of federal award reduces some of the administrative burden and record keeping requirements right for both the non federal entity and federal and the Federal Warning Agency or pass through entity accountability is based primarily on performance and results, and then we have some other citations there.  
If you would like to see more information about a fixed amount of word, so Please note that for this, Novo grantees will be paid on a unit price basis for defined units.

 **Lisa Calderon Project BRAVO** left the meeting

 **Noe, Melissa S** 30:00  
Added defined prices agreed to in advance of the performance of the Federal award and set forth in the federal award.

 **Nilmarie** joined the meeting

 **Noe, Melissa S** 30:09  
So what do we mean by a defined unit?  
For us, the definition of a unit is the following.  
There are three components to it.  
We've discussed it a little bit, but the first component will be pre purchase counseling and then the second common component would be purchase of a home or mortgage and mortgage origination by the household in which you counseled for that pre purchase counseling and then finally post purchase, counseling or certification of post purchase counseling to be happened.  
Sorry to occur within 6 to 12 months after home purchase and original and mortgage origination.  
So exactly what we need, we mean by a prepurchase counseling and post purchase counseling for help.  
Please see these citations.  
So for pre purchase counseling topics they may include, but they're not limited to the topics listed in 24 CFR two 14300 E one and then post purchase counseling in this situation refers to counseling relevant to the client after home purchase and mortgage origination.

 **Linda Marin** joined the meeting

 **Noe, Melissa S** 31:14  
So topics could include, but are not limited to those listed in 24 CFR two 14300, E two and three.  
OK.  
So when it comes to the rates that you would be applying for the unit that you reach, you know based on that unit definition, we have some information here and on unit rates.  
So I'm that homeownership initiative chart, the HUD 91045 in Question, One column B.

 **Stacey Krumholz LIHP (Guest)** joined the meeting

 **Noe, Melissa S** 31:45  
You will be required to provide a list of your network so the network the participating agencies for this grant with the proposed unit rates that covers the cost of counseling required to fulfill the unit requirements.  
Unit rates should be based on historical data of the costs of providing all unit components and may include such costs as housing, counseling, oversight, compliance and quality control, supervision of housing, counseling staff, housing, counseling, training and certification and marketing and outreach of the housing counseling program.  
Please note what you submit on this chart in question One, column B for the unit rates that will not be a scored factor of the no phone.

 **Danitra Nicholas** joined the meeting

 **Noe, Melissa S** 32:30  
Within the unit rate, a subgrantees negotiated indirect cost rate agreement or a de minimis rate can be included in the calculated proposed unit rate.  
So please take note of that the unit rate cannot include any costs that are are already covered by another funding source.

 **Thomas Sullivan** left the meeting

 **Noe, Melissa S** 32:47  
And if you need help calculating your unit rate, please refer to Hug's model funding agreements and fee structure paper.  
It Section 5 called client cost analysis for assistance and we have a link right there for you to be able to grab that paper.  
So this is a screenshot here of question one of the on the 91045.  
As you can see, there is a column A for the names and HCSC's of the agencies that you would have participating in this grant with you and then column B is where you would put that agency specific unit rate.

 **Dave Cade** left the meeting

 **Noe, Melissa S** 33:32  
All right.  
And then in column C of the chart that I just showed you, you will be required to provide a list of the subgrantees of branches, projected number of units to be completed by each of the participating agencies during the period of performance that meets the definition of a unit.

 **Maranda Brisco** left the meeting

 **Maranda Brisco** joined the meeting

 **Anthony-Bey, Te'Kima** left the meeting

 **Noe, Melissa S** 33:51  
Again, the projected number of units that you've included is not a scored factor of this note phone.  
I think we'll see you right there in column C you will then.  
Input the number of projected number of units that that sub grantee or branch believes that they could complete that meets the unit definition within the period of performance.  
We are also allowing for up to 15% of the award to be umm added for cost of managing a your network.  
This can be direct and indirect costs incurred in providing network management oversight and quality control.  
Up you will see the percentage requested in chart in the chart.  
In one F I'll show you that in a second.  
And Please note that these costs must not be included in the sub.  
Grantees are branches.  
Proposed unit rates that you've submitted in column B, so you will see down where I've circled in red field of costs of managing a network not to exceed 15% of the field east.

 **Maritza Mariani** left the meeting

 **Myra** joined the meeting

 **Ames, Terri** left the meeting

 **Noe, Melissa S** 35:06  
So basically what will happen is that when you submit, we will show you in a screen shot in a second, but when you submit the unit rate per the proposed unit rates and project a number of units for each of your agencies that you list, column D will get calculated and then that subtotal there well be what you can use for.  
You can add an extra 15% of that subtotal to make the cost to make up the cost of managing a network for your agency.  
If you want 15% or anything between zero to 15%.  
So I think the next slide has an example, yeah.  
So you can see here that this agency is completing the chart with proposing to fund 3 sub grantees or branches.  
You can see there that they have their unit rates listed and then the projected number of units that they think they can complete during the period of performance and then it gets calculated into column D, the subtotal there between those three agencies would be 240,000 for the award amount.  
And then you can see that the agency has requested 15% for their for costs of managing their network.  
So that 15% is calculated from the 240,000, making it $36,000 at that agency would receive for costs of managing their network.

 **Marla Dunbar (Guest)MaM** joined the meeting

 **Noe, Melissa S** 36:31  
And then G is a total award request, making it out to $276,000.  
Just a tip, with this form and with how we program the form, you will want to enter the decimal into field F so you can see there it says 15% but when I created this screenshot I actually you know first punched in .15 and then it and then it changed to showing me 15% and the calculated correctly.  
If you just put 1/5 in there, it's going to be a a much larger number.  
So just a tip, you know, I think you'll figure it out when you're doing it, but you'll have to punch in the decimal form of what you would want for cost of managing a network there.  
OK, so if you are awarded this grant funding, you will be required to provide documentation to support the proposed unit rates for each subgrantee and or branch that you've provided in the home Ownership initiative chart.  
If you plan to fund branch offices, Please note that HUD will accept the same unit rate for each of the branch office offices listed in the chart without having to require you to submit documentation and negotiate that unit rate for each branch.

 **Linda Marin** left the meeting

 **Ben Brown** joined the meeting

 **Noe, Melissa S** 37:58  
Grantees are prohibitive from receiving grant reimbursement until the unit rates and projected number of units for each of the sub grantees are branches that have been approved by HUD or that will be participating has been approved by HUD.

 **Karen Pederson** left the meeting

 **Noe, Melissa S** 38:13  
If you're actual incurred costs are different than the approved unit rate, the actual cost cannot be used to adjust the approved unit rate.  
And Please note that award selection is conditional and not final until these negotiations are successfully concluded and the award is executed.  
Alright, I'm going to pass now the stack off to my colleague Aphrodite McCarthy, who will talk about the rating factors for this grant.

 **Nunley, Judy C** joined the meeting

 **Noe, Melissa S** 38:45  
That is Section 5A of the no phone.

 **McCarthy, Aphrodite T** 38:49  
Thank you, Melissa.  
So rating factors and preference points these there are two rating factors in this nofo.  
The first one rating factor, one capacity of the applicant, demonstrate histories 50 points, and we'll talk more about everything as particular further on rating factor 2 need an advancement of nofo priorities covers 6 rating factors and I wanna say that these each of these all are in a specific question and you'll see that as we go along as well.

 **Julie Brooks** joined the meeting

 **McCarthy, Aphrodite T** 39:24  
So sub factor of 2A is underserved communities and is worth 10 points.

 **Kim Snetzinger** left the meeting

 **McCarthy, Aphrodite T** 39:30  
That'll be in question 2A and 2B.  
You'll see that Subfactor 2B is target populations where you've described your community that you're designing the program for.  
That's worth 10 points to let's see.  
And then that'll be in question 3B, subfactor 2C.  
Program design is worth 10 points.  
That's where you would be describing what you plan to do, and you're designing your program subfactor 2D affirmatively Furthering Fair housing 6 points and that is in Question 4, affirmative marketing and outreach is subfactor to E and that is in Question 5 and then subfactor 2F is collaboration with community partners and that is worth eight points in Question 6.  
Next slide please.  
And of course, there are two preference points.  
Categories, minority serving institutions and promise zones in each is worth 2 points.  
So demonstrated history subfactor 1A.  
This rating factor will address the extent to which you have the housing counseling experience to successfully complete the proposed project for the duration of the grant period of performance.

 **Rebecca Salley** joined the meeting

 **McCarthy, Aphrodite T** 40:49  
So HUD is using the most recent comprehensive housing counseling nofo application score for each applicant to score the rating factor, which is worth 50 points.  
Rating factor to need an advancement of Norfolk priorities in total this is worth 50 points and this rating factor measures the extent to which you will be able to contribute to hug's strategic goals and the grants program purpose including supporting underserved communities by providing culturally sensitive, linguistically appropriate housing counseling services.  
There is a definition of underserved communities in the definition section of the nofo section 1A four, and there is a definition of culturally served, sensitive, linguistically appropriate housing counseling in Appendix A.  
Let's see.  
Yeah.  
And so in that section you will also be answering as you will be answering a series of questions concerning the demographics of the populations.  
Your network will be serving and how or who, who the network you propose to serve, and how the program will be designed to meet the grant requirements.  
Next slide.  
Thank you.  
So household served subfactor a household served is worth 10 points.  
Here you provide the percentage of households meeting Hud's definition of underserved communities that receive housing counseling services from the sub grantees and or branches in question 2A of the Homeowner initiative chart, the HUD 91045.  
So you can find again that definition of underserved communities in your nofo I think it's around somewhere around page 10 or 12 of the nofo in the definitions.  
The I'm OK.  
Let's see.  
Let's go back.  
So just to read the definition for you, but you can look for it.  
This definition of underserved communities is taken from section 2B of executive order 13985 and refers to populations sharing a particular characteristic as well as geographic communities that have been this systematically denied a full opportunity to participate in aspects of economic, social, and civic life.  
And in the description of household served, you will include a description of the underserved communities and that will receive those housing counseling services in question 2B of the chart.  
However, this description will not be scored and there is a 500 character limit.  
So there you see it.  
Now we can go to the next one.  
Thank you.

 **Kim Morgan** left the meeting

 **McCarthy, Aphrodite T** 43:59  
So Subfactor 2B target populations.  
Complete question three, column B of the Homeownership Initiative chart providing the following information.

 **Jose Dorado** left the meeting

 **Marlene Zarfes - WRO** left the meeting

 **McCarthy, Aphrodite T** 44:09  
What populations will the agencies target to serve with these grant funds and include any relevant data that highlights the need of the populations and you'll see it in the next slide?  
We'll see the chart.  
OK, great.  
So they'll see it right there.  
So here's where you'll put the population that the agency plans to serve.  
And include data, the highlights their need and then the next slide will discuss.  
Well, I'm sorry I could mention.  
We're gonna discuss the third one in the next slide.  
Thank you.  
Subfactor 2C program design worth 10 points here.  
You'll complete the narrative in question three column C that we just saw answering the following questions describe how the agencies will design their programs to meet the requirements of the grant.  
How are the described program designs for the various subgrantees and branches?  
Or or branches influenced by the target populations described in rating factor to be.

 **Ames, Terri** joined the meeting

 **McCarthy, Aphrodite T** 45:15  
How will non English languages and other means of communication be used?

 **Dombrowski, Thomas** left the meeting

 **McCarthy, Aphrodite T** 45:20  
List all of the languages and other means of communication other than English used by the counselors.  
So I just want to reiterate here, you have to in this section.

 **info** joined the meeting

 **McCarthy, Aphrodite T** 45:35  
Play a minute.  
See program designs.  
I guess I can talk about it in the next one, sorry.  
OK.  
Can you go go back, go forward.  
There we go.  
So for wait.  
Sorry.  
OK, subfactor to D affirmatively, furthering fair housing.  
Six points.  
Complete the narrative in question.  
Four of the Home Ownership Initiative chart providing the following information describe specific activities that your network will undertake to affirmatively further fair housing that addresses the disparities and homeownership rates by race or other protected classes.  
Now one highlight the words specific activities because we want to know this, you need to describe the specific things you're going to do, not just say we're going to increase home ownership, right?  
What kind of projects and plant efforts are going to make?  
Specifically, you must propose one or more active of these activities that are consistent with the jurisdictions analysis of impediments, assessment of Fair housing or other fair housing planning.  
OK, next slide.  
This is the question.  
So for the populations listed, this is what we were discussing.  
And as you can see there is a limit of 2000 characters and it's programmed to only allow you to write.  
What?  
What the maximum number of characters is listed?  
It's we have set that way that you can't write more.  
So OK, next slide.  
Subfactor 2E affirmative marketing and outreach worth 6 points in this question #5 of the chart describe the following the sub grantees and or branches affirmative marketing and outreach of efforts to underserved communities, including how those subgrantees and branches, advertising languages other than English that is spoken in their communities.  
How the sub grantees or branches involve community members, organizers, and groups to engage in marketing and outreach?  
Address the question as to are whether the subgrantees or branches are reaching the communities they want to reach, and describe the successes and challenges and how the new marketing and outreach strategies are developed.  
You can find more information about affirmative marketing and section 3F and so just to highlight what we're asking for here, you might be looking at what can we do better than what we've been doing.

 **Adam Murphy** left the meeting

 **janice.hayes** left the meeting

 **McCarthy, Aphrodite T** 48:29  
You know what?  
Who?  
Who's still need?  
What?  
Who still needs access?  
Maybe why they haven't been.  
They haven't gotten the kind of support or access to the programs that we they should and this is what we're doing now and how we can you know what we propose to do, what we have new.  
Thank you.  
You can go on.  
And this is what it looks like.

 **Bonnie Schwartz** left the meeting

 **McCarthy, Aphrodite T** 48:53  
This is a picture of the box where you answered the question and again limited to 2000 characters.

 **Bonnie Schwartz** joined the meeting

 **McCarthy, Aphrodite T** 49:01  
Subfactor F2F collaboration worth eight points in question #6 on the chart the applicant will provide a narrative describing the following.  
The networks experiences collaborating with public and private partners to bring innovative housing programs that promote equitable homeownership opportunities to underserved communities and focus the description on those collaborations that benefit your pre purchase and post purchase counseling programs.  
In addition to speaking to, excuse me how the sub grantees and or branches target populations influence the partnerships that they choose to collaborate with.  
So in other words, don't just say who these who the partners are, but talk about why or address why you're picking them, what they bring to the table and how they've been selected, what role they'll play or they they should play in your program.  
Next slide and this is that one again and it's limited to 2000 characters as well.  
And now I'm going to hand the hand it over to Elizabeth Dunn.  
She'll be discussing advancing racial equity section 3F and preference points.

 **Steele-Dunn, Elizabeth L** 50:27  
Thanks so much data.  
As data mentioned in this section, we're going to talk about advancing racial equity in the preference points.  
The Homeownership initiative chart the 91045 in Question 7 provides a field for the applicant to respond to the advancing racial equity narrative.  
It is mandatory to complete Questions 7 if the narrative is deemed insufficient, it will be a curable deficiency that will be communicated to the applicant for correction with the notice of deficiency.  
This narrative will not be scored, however, as I just mentioned.  
It is mandatory.  
For more information, see section 3F advancing racial equity.  
Now we're going to break this down into specific.  
The narrative is going to ask you to do to respond to four key points.  
Analyze the have you analyzed the racial equity composition of the persons or households who are expected to benefit from the proposed grant activities?  
Have you identified potential barriers to persons or communities of color?  
Equity equitably benefiting from the proposed grant activities, have you identified steps in which you will take to reduce or eliminate these barriers?  
And finally, do you have measures in place to track your progress and evaluate the effectiveness of your efforts to advance racial equity in the grants activities?  
This is what question 7 looks like in in the chart, and as you can see it's pretty tiny.

 **Marcus Rankins** left the meeting

 **Steele-Dunn, Elizabeth L** 52:05  
But all four items that were just discussed are in there and are required to be responded to.  
Next slide.  
Preference points.  
If your application demonstrates the appropriate information for the following policy initiatives, you will receive two points for each initiative.  
You do not need to meet the minimum fundable score to receive preference points.  
So we have two types of preference points you can receive from minority serving institutions or MSI's that we call them.

 **Nicholas Yates** joined the meeting

 **Steele-Dunn, Elizabeth L** 52:43  
And then there's promise zones.  
Next slide.  
So first, we're going to talk about Msis to be considered for these preference points, you must upload the relevant required documents as attachments with your application.  
See the definition of MSI in section 1A4.  
You'll receive two preference points.  
Next slide.  
Thank you.  
You may receive two preference points if you fulfill either of the following.  
You are an applicant designed, designated by the US Department of Education as a minority serving institution, the applicant application must include documentation of the applicant status of an MSI.

 **Brenda G Moore** left the meeting

 **Brenda Moore (Guest)** joined the meeting

 **Steele-Dunn, Elizabeth L** 53:35  
Your application proposes one or more partnerships with minority serving institution and with that the applicant must include these two items, a letter of commitment certifying that a partnership is in place and signed by an authorizing official of the MSI and documentation of the college or universities status as an MSI.

 **Jennifer Azevedo** left the meeting

 **Steele-Dunn, Elizabeth L** 53:58  
Next slide.  
Now we're going to talk about promise stones promise zones.  
You may receive two preference points if you submit the HUD form 50153 certificate certification of consistency with promises own goals and implementation signed by the Promise zone.

 **Tamra Bienemann-WCCCC** left the meeting

 **Gina** left the meeting

 **Steele-Dunn, Elizabeth L** 54:20  
Official authorizing to certify that the project meets the criteria to receive the preference points.  
We've provided a link of the people that are authorized to certify and questions related to promise zone designees.  
And authorized official can be sent to promisezones@hud.gov.  
It's important to remember that when you open the promise zone, link on how to exchange, there are three.  
Rounds listed.  
Please check in all three for your location.

 **Tasha** left the meeting

 **Steele-Dunn, Elizabeth L** 54:59  
Over the years, we've noticed this is just a a good tip is.  
Over the years, we've noticed that the promise zone certification has been left either unsigned or the authorized Promise zone official has not been the signatory.  
For example, sometimes the agencies have signed the form and the agency is not the authorized official.  
So please make sure if you were going to go for these preference points that you have the correct signatory sign the sign the form.  
Next slide please.  
Now we're going to talk about some tips for success in applying for the homeownership initiative grant.  
Read the entire nofo and follow the instructions.  
It may sound elementary, but a lot of the questions that you may have are contained right there in the Novo.  
Read the FAQ published on the Hood exchange.  
As we can see by the chat, a lot of the questions that are coming through the chat are addressed in the FAQ.  
So they're really important to and handy to have next to you while you're applying for this grant.

 **Jennifer Giosia** left the meeting

 **Steele-Dunn, Elizabeth L** 56:11  
Understand the forms required.  
How to fill them out and how to submit them and remember, as discussed throughout this presentation, to answer all of the questions in the no foe, we can't stress enough as Rebecca talked about early to submit your application early and save the confirmation emails accepting or rejecting your application technology fails to collaborate when we need it most, which is why early submission is essential.

 **Belle LeBlanc** joined the meeting

 **Jorge Rivera** joined the meeting

 **Rosie Kiernan** left the meeting

 **Steele-Dunn, Elizabeth L** 56:38  
Next slide please.  
For all direct questions.  
Please email your questions to housing.counseling@hud.gov.  
Please be aware that your pack your point, your HUD point of contact is not allowed to answer questions and will direct you to housing.counseling@hud.gov.  
So to expedite the process, just go directly to that email again, review the published No four FAQ.

 **Brown, Brian** left the meeting

 **Steele-Dunn, Elizabeth L** 57:14  
And as Rebecca mentioned before, technical assistance and customer service for grants.gov, we have listed the 1-800-518-4726 number and the TTY number is 1-800-877-8339.

 **Barbara Deering** left the meeting

 **Fraser, Jennifer** left the meeting

 **Steele-Dunn, Elizabeth L** 57:35  
Or email support@grants.gov.  
Be sure to keep copies of any emails that you send to grants.gov regarding your submission issues should you have them.

 **Andre Kellum** left the meeting

 **Steele-Dunn, Elizabeth L** 57:49  
If you need to appeal a late date, a late submission, those communications are critical to support your appeal, and so I.  
Here's some resources minus that hudexchange.info/house/counseling there is the link we've provided for the hudhousingcounselors.com testing website andagainhousing.counseling@hud.gov.  
Your email does not get lost anywhere.  
The response time is amazingly quick, and now I'm gonna turn it back over to my colleague, Melissa Noey to close this out and for any final thoughts.

 **Noe, Melissa S** 58:37  
Thank you so much, Beth, for for those final words of advice around applying for this snowfall, I wanted to highlight a few questions that we've received in the chat that we've been receiving multiple times.  
So just like uh, the first one is how to find the HUD 91045 in Grand side Gov Rebecca.  
If you could go back to slide.  
32.  
Thank you.  
OK, so once you are in your workspace it should look something like this to find the 91045 because this is a program office form, this is not a Grande Gov form.  
I know it's confusing.

 **Emily A.** joined the meeting

 **Noe, Melissa S** 59:27  
We wish it was different, but in order to find our form that you should submit, fill out and submit, click on the download instructions button that circled there with the big red arrow next to it, and then once you click on that, if you can go to the next slide Rebecca, you will get a zip file that you can, you know, download to your computer.

 **Alexa Sanchez** left the meeting

 **Noe, Melissa S** 59:49  
In it you will see that first one there is actual PDF text document of this nofo and that that third one there is the homeownership initiative chart which we've been discussing that you will need to submit for this grant.

 **Powell, Victor L** left the meeting

 **Noe, Melissa S** 1:00:05  
So again, if you could go back to the other slide, click on the download instructions button and that's where you will find those forms.  
I just saw a question come in quickly from Amy about the HUD 2880.  
This is a perfect slide for us to look at like to answer those questions.  
So as I was saying, the grants.gov forms live in grants.gov.  
In this workspace you do not have to click the download instructions button to get those forms.  
So if you look in the chart on this page in the screenshot, you will see the HUD 2880.

 **Lindsay Hines** left the meeting

 **Maria Malik** left the meeting

 **Noe, Melissa S** 1:00:45  
Down and it is the, it just isn't for some reason they don't have HUD 2880 name there but it is also called the HUD applicant recipient disclosure report and the other reports that are Granddad govern mandatory are also in this chart.  
So the SF 424, the HUD 424 B and the grandson Gov lobbying form.

 **Paul Giguere** left the meeting

 **Noe, Melissa S** 1:01:13  
So you will see those there.  
Additionally, we've received some questions about if pre purchase or post purchase workshops for a client could fulfill the unit of this grant.  
We wanna say no, it has to be one on one.  
Counseling for pre one on one pre purchase counseling to to fulfill that first component and then for the post purchase counseling.  
We're calling it post purchase.  
But Please note on one of the slides I forget the number, but we say that please look at the definitions and our regulations because it is considered counseling to be considered after mortgage origination and home purchase.  
So that could be post purchase counseling.

 **Donna Hurley** left the meeting

 **Noe, Melissa S** 1:02:00  
What?  
You know what we see in the HUD 9902, but that could also be, umm, foreclosure default counseling.  
So please look at that in the slides to know like what type of counseling it could be.  
We've received a lot of questions regarding how this grant umm interplays with our comprehensive housing counseling grant, which many of you know we are currently.

 **Donna Hurley** joined the meeting

 **Noe, Melissa S** 1:02:27  
You know, we have your applications and we're currently reviewing and going through that review process.  
So we have a FAQ specifically about how these grants can interplay.  
That is equal 2.17, so make sure you review that you can receive both grants if you are eligible for both grants.  
So just just take note, it's just timing was interesting this year of how these you know, no folks could come out and so.

 **Amy Moore-Shipley** left the meeting

 **Noe, Melissa S** 1:03:01  
They you can receive both.  
Umm, but we have some FAQ's about that.  
If you need more information.  
The due date for this grant again Please note is April 4th at 11:59 PM Eastern Time.  
So we've got April 4th, but until the end of the day to complete it, we really suggest submitting the NOFO application in grants.gov two today's to three days early to make sure that you've got it in there and that there aren't any issues.

 **Pamela Stalling** left the meeting

 **Noe, Melissa S** 1:03:34  
So again April 4th, 2024.  
Umm anyone from the team see other questions I haven't been looking at our chat that we could highlight while we have additional time.

 **JENNIFER VALENTINE** left the meeting

 **Sharron Reid** left the meeting

 **Noe, Melissa S** 1:04:11  
We do.  
I'm seeing from Sarah Mira to confirm all through components need to be completed to receive any funding for our client.

 **SSavage** left the meeting

 **Noe, Melissa S** 1:04:18  
Yes, that is correct.  
So please read the information about what is needed for for the three components, pre purchase counseling for example is needed, but on the other end with post purchase counseling it could be a certification from the client and from that housing counselor that the client will complete post purchase counseling 6 to 12 months after they have purchased a home.  
So just please look at the the differences there and how how that works.

 **Executive Admin** left the meeting

 **Noe, Melissa S** 1:04:50  
Umm.

 **Steve Naas** left the meeting

 **Noe, Melissa S** 1:05:11  
The last question we just received that it's a good one is the post purchase or foreclosure counseling clients.  
Does it have to be the ones that we counsel for? Prepurchase, yes.  
So when you when you're looking, Rebecca just changed it to the to the page with the definition of the unit with the three components.  
So the household has to go through these three components.  
So this is pay more paid for by a like a unit household basis.  
OK, so.  
The Prepurchase counseling is completed by the household.  
That household then is able to purchase a home and originate a mortgage, and then they are certifying or they're completing post purchase counseling.  
So you're not combining like puzzle pieces of different clients to complete to fulfill a unit.  
It has to be within the same with the same household.

 **Sandra Taylor** left the meeting

 **Noe, Melissa S** 1:06:09  
OK I I'm getting a note that we should also discuss.  
The question about and LCA.  
That has applied directly for the CHC grant.  
Can they now join an intermediary for the Umm homeownership initiative?  
Grants.  
Please note we've got some slides and earlier in this deck and obviously in the nofo and then also there's a lot of FAQ's about like subgrantee and branched network affiliations.

 **David Gasser, CHAPA** left the meeting

 **Noe, Melissa S** 1:06:48  
But if a subgrantee receives both the comprehensive Housing counseling grant and the Homeownership initiative grant, it's got to be by the the same parent agency.

 **Anne Sergent** left the meeting

 **Tom Whitaker** left the meeting

 **Noe, Melissa S** 1:07:00  
So by the same intermediary, the same sofa or the same I said MSO.  
Thank you for your patience.  
I'm just scrolling through to see what we can cover and please know again.  
I know we've discussed this, we've talked about it, but if you ask a question here.  
We will do our best to answer it over housing, downsizing, counselling at hud.gov.  
Umm, we're using a new system, so sometimes we're still trying to get used to if like we can get the we're seeing for the and the chat like unknown users asking questions.  
I believe on our end we can see who sent that.  
I'm not really, I'm not quite sure, but if you don't get a response within the next week, please just send your questions to or just whenever.  
Send your questions to housing.counseling@how.gov and we will, we will answer them.  
We monitor that inbox every day.

 **Yanetta, Benjamin T** 1:08:16  
Unfortunately, that is a a weakness in this new webinar system that we are using that a lot of the questions are coming in anonymously, which may be good, may be bad, but if they are being sent in anonymously, we have no way of of contacting the individual to provide them a response.  
So if there is any outstanding questions at the conclusion of this webinar and we didn't address them directly to you, I apologize that we were not able to get to you, but you can send that email to housing.counseling@hud.gov.  
And as we've said many times, where they are very fast on getting responses back to you and if you put housing initiative nofo question in the headline in the subject line, it'll get there even faster.  
It'll go to a subject matter expert and you'll get a response very quickly.  
So again, if there's any questions that were not answered during today's webinar, you can send that to housing.counseling@hud.gov and you'll get a response very quickly.

 **Noe, Melissa S** 1:09:16  
Thank you, Ben.  
Uh, I'm seeing some good questions from Tim Madigan.  
And then also from Roslyn Epstein about.  
Umm.  
Like proof of proof of completing the units right?  
Will we look for proof in future reviews?  
What?  
What do we need to see in the file?  
Those questions we did not talk about that today, even though there's information about that in the nofo and that there's also FAQs about it.  
We just didn't want to completely overwhelm everyone with like, you know, even more new information.

 **Nilmarie** left the meeting

 **Noe, Melissa S** 1:09:53  
And so if you go, let me find it in the nofo, if you look in Section 4.  
The section 4F, which is the funding restriction section, will also type this out in the chat.  
Umm, that's the section that talks all about.  
You know how to prepare your chart to show your unit breaks and your projected number of units, but if you go to section 4F umm and then it's #3 reimbursement requirements, it lists there and then it also lists in the statement of work that's in Appendix B, but it lists their everything that would need to be in the file so that we can check on the back end if you actually completed the unit.

 **Jacquelyn Mendoza** left the meeting

 **Noe, Melissa S** 1:10:44  
So unlike the CHC grant, which you know, we look at your costs right, all the costs are determined on the front end during those negotiations.

 **Mary Deiter** left the meeting

 **Noe, Melissa S** 1:10:53  
When you get that unit rate, once that unit rate is solidified, that is your rate for the for those services, what we are going to look at is their performance.  
That's the difference with a fixed amount of wart.  
And your performance should be living in that client's file, right?  
And so section 4F3 which is and the Novo reimbursement requirements that lists everything that you should be aware of that would need it to be need to be in the file to demonstrate that those units actually were completed.  
Uh, we were just asked if we we will receive a copy of this recorded training, the chat info we have learned is not included in the copy of the recorded training.

 **Otha Meadows (Guest)** joined the meeting

 **Noe, Melissa S** 1:11:45  
You will be able to get into in the housing counseling exchange.  
The recording of this training so you'll be able to see the slides along with like our audio right of the of the training.  
And then you'll also get a transcript of the audio of the training.  
However, unfortunately we don't.  
We will not have a transcript of the chat.  
That is something that we can discuss then and Robert after I'm not sure, but that is something right now that I I don't think we can provide with the system.

 **Yanetta, Benjamin T** 1:12:16  
That is correct.  
The and it takes us about 5 to 7 days to get this posted on the HUD exchange website and the Webinar archive where yeah, like Melissa said, you'll see the the audio, a transcript of the audio and the slides themselves that you can all download, but the actual chat function I do not think that there is a way to export that to a usable document that for for our audience to view.

 **Denise Freeman** left the meeting

 **Ali Joens** left the meeting

 **Noe, Melissa S** 1:12:51  
Expand.  
We just got another question about do these units need to be fulfilled during the period of performance?

 **Todd Christensen** left the meeting

 **Noe, Melissa S** 1:13:07  
Yes, they do.  
And again, the period of performance for this grant is 18 months.  
It started October 1 of 2023, so you will go back a little bit in time and it extends to March 31st of 2025.  
Are we did have an interesting question that I know my colleague Gabriella answered, but I I'll highlight it.  
And while we have a little bit more time here.  
OK so.  
Trying to find it, it was about 99 O2 reporting.

left the meeting

 **Noe, Melissa S** 1:13:55  
So I can just talk about it a little bit and we do have some information in the FAQ's about it, but we are able to program this nofo into a 90 into a agencies 9902 if that agency is awarded this grant funding.

 **Cheryl** joined the meeting

 **Noe, Melissa S** 1:14:10  
So what you would see in your 9902 form for when you're reporting for quarter that is a part of this period of performance, just like you see for the CHC grant, you'll be you'll see a column for this home ownership initiative grant.

 **Alyssa H. Hebert** joined the meeting

 **Noe, Melissa S** 1:14:28  
So you know there you could see multiple grants on the 9902 depending on the quarter that you are reporting, but it will be there for you when when you are reporting your 9902 data.

 **McCarthy, Aphrodite T** 1:14:54  
Mel, someone has their hand up, I believe.

 **Noe, Melissa S** 1:14:55  
Yes.  
Yeah.  
Ohh yes, I'm sorry we are unable to do live.

 **McCarthy, Aphrodite T** 1:15:02  
OK.

 **Noe, Melissa S** 1:15:05  
Questions audio questions from the participants.  
So that person has their hand up, they wanna type it in if they have it yet.  
Maybe they forgot they sell their hand up.  
That happens to me.  
I'm just let us know.

 **Holman, Virginia F** left the meeting

 **Noe, Melissa S** 1:15:36  
OK, OK.  
I think we are at a point where must anyone from the team has anything else.  
Specifically, they would like to hand like me to.  
Highlight.  
I think right a point where we can.

 **Julie Piccolo** left the meeting

 **Noe, Melissa S** 1:15:55  
We can end the training and we will scour through the questions here to make sure, if we haven't answered anything, we will send you an email.

 **Veronica Campbell** left the meeting

 **Noe, Melissa S** 1:16:03  
If we have your information otherwise, please please again just email housing.counseling@hud.gov and we will get back to as soon as possible to answer your question there.

 **Jared Magoon** left the meeting

 **Russell Graves** left the meeting

 **Sarah Helm** left the meeting

 **Noe, Melissa S** 1:16:16  
OK, alright.  
Well, thank you everyone for attending and I hope you have a good rest of your day.

 **Sarah** left the meeting

 **Shah, Arti** left the meeting

 **Otha Meadows (Guest)** left the meeting

 **Stacey Krumholz LIHP (Guest)** left the meeting

 **Farren, Michelle** left the meeting

 **Jeremy Montanti** left the meeting

 **Patricia Carter** left the meeting

 **Dunn, Tammy M** left the meeting

 **Yerdon, Rachel (HCR)** left the meeting

 **Nsonye Anarado** left the meeting

 **Natasha Encarnacion** left the meeting

 **Laura Bentley** left the meeting

 **Donna Hurley** left the meeting

 **Bibian Cristino/Housing Action IL** left the meeting

 **Yanicke Harper - TEMP** left the meeting

 **Skyler Russell-Nguyen** left the meeting

 **Noelle Melton, NeighborWorks** left the meeting

 **Martina Surma, HPI** left the meeting

 **Donna Stallings** left the meeting

 **Donna McFadden** left the meeting

 **Chelsea Gochenour** left the meeting